



Welcome, the Management and Staff at ERA Besmatch Real Estate Co. takes great pleasure to welcome you to our great team, and we hold very high expectations for your success.

We have allocated management, time, tools and resources to ensure your progress. We expect that you treat these with care and use them wisely to build a successful real estate career.

EXPECTATION AND REQUIREMENT FOR CONTINUED ASSOCIATION WITH ERA BESMATCH REAL ESTATE.

I commit and agree to the following items.

1. To join the Board Association of Realtors upon association With ERA Besmatch Real Estate, (cost 100.00 to \$500.00). _____
2. Attend Acceleration Training upon association with ERA Besmatch Real Estate, (cost \$149.00). _____
3. Attend and participate in Office Training, Caravan, Office Meetings and Office Functions. _____
4. Expected to participate fully in the Real Estate Business Including Training, Prospecting, Listings, Sales and Mortgages. _____
5. Set up your business organization Binders and follow a proven Success plan. _____
6. Submit daily feedback reports of activity and production. _____

7. Adhere to the office policies and all applicable Real Estate Laws and any regulatory requirements. _____

8. Meet and exceed minimum production requirements of Two Listings and One Sale per month. _____

9. Agents must complete all Homework Assignments in a timely manner. _____

10. Upon association with the company, the agent must have Business Cards, Name Badge and other related materials to conduct business. _____

11. Agents can order Personal Yard Signs, Car Signs, Open House Signs, Advertising Banners and office will reimburse 50% upon the closing of any sale. _____

12. Agents Association with the office will be terminated for the Reasons:

- Failure to do any of the above
- Failure to be accountable for activities
- Failure to communicate with the office
- Failure to achieve minimum production in a timely manner
- Illegal activities
- Negative behavior/attitude

Agents Signature: _____

Managers Signature: _____